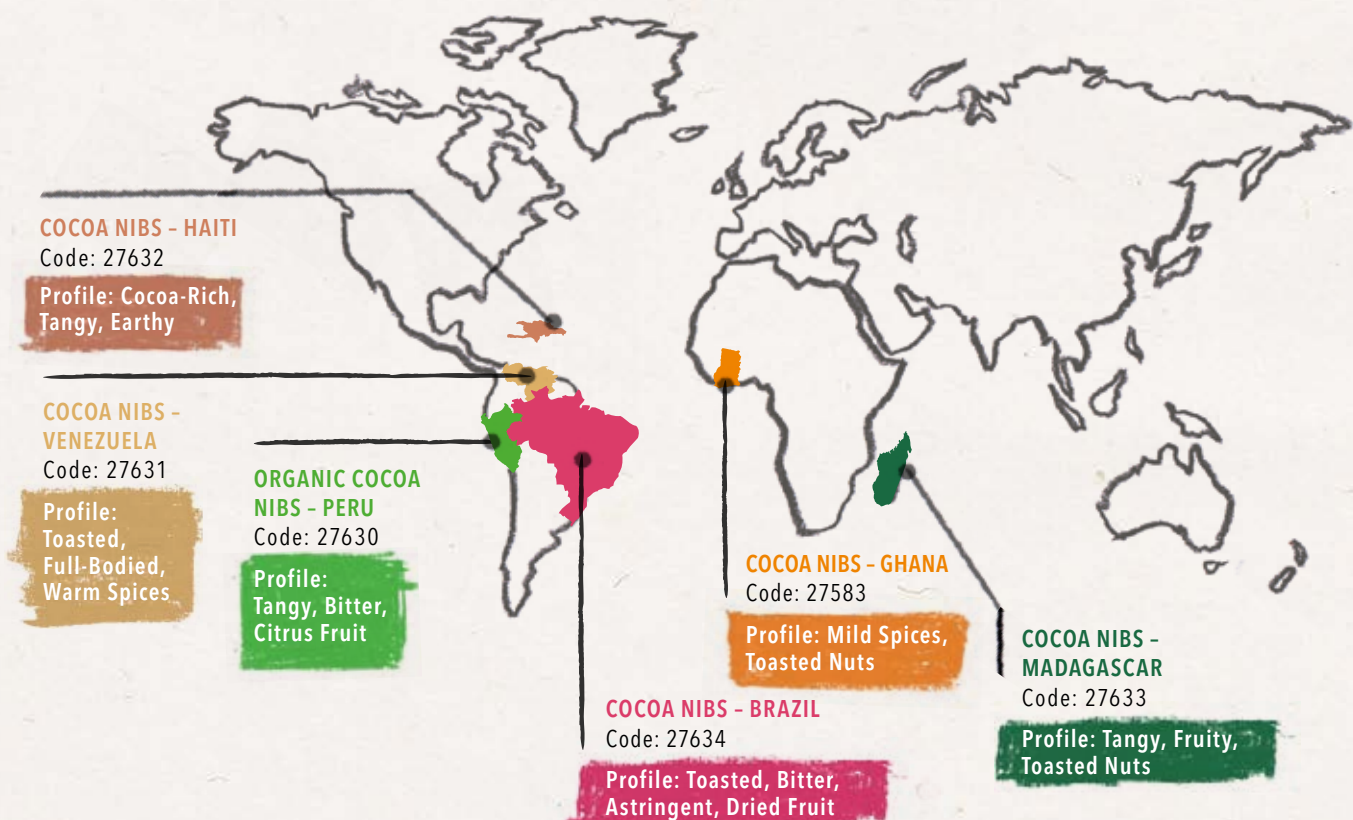


COCOA NIB RANGE

Attuned to your needs, we now offer the opportunity to make your own high-quality chocolates by providing **cocoa nibs from the finest cocoa beans on the market**, resulting from our partners' commitment as signatories of the **sustainable purchasing charter**.

Joining forces with Valrhona by buying these various cocoa nib products thus enables you to:

- Use **100% traceable** ingredients;
- Work with **cocoa roasted according to an optimum scale**, producing aromas specific to each region and **consistent quality that is stable over time**;
- **Play a part in the well-being and security of communities**, enabling us to strengthen our long-term partnerships;
- **Take part in the promotion of more sustainable agriculture**, strengthening the work we have started with our partners to protect the environment in each zone.



PACKAGING

11kg plastic-lined box

BEST-BEFORE *

18 months.

* Calculated based on the date of manufacture.

COMPOSITION

100% Cocoa

CONSERVATION

Store in a cool, dry place between 60-65°F (16-18°C).

EACH ORIGIN HAS ITS OWN STORY, DEPICTING THE STRONG BONDS WE HAVE BUILT WITH OUR LOCAL COCOA PARTNERS:

COCOA NIBS - MADAGASCAR

- With a long-standing partnership dating back to 1986, Valrhona has been a shareholder since 2016
- Partner name: Millot
- Actions supported by buying these cocoa nibs:
 - ✓ Renovation of a village. Access to housing for employees and their families.
 - ✓ Foundation of a school on the plantation, facilitating access to education.
 - ✓ Bonuses paid to employees to encourage them to send their children to school.
 - ✓ Construction of a healthcare center in 2015, which is open 6 days per week. The center provides the estate's employees and their families with easy access to healthcare, including free consultations and prescriptions (93% of minor problems are treated on site).
 - ✓ Actions supporting agroforestry and tree planting.

COCOA NIBS - GHANA

- A partnership dating back to 2009
- Partner name: Fedco
- Actions supported by buying these cocoa nibs:
 - ✓ A project to be carried out over five years to support eight communities, representing 4882 children. In 2017, two new elementary schools in Wassa Nkran and Pieso were built, in addition to the community center with a computer room for pupils built in 2015. A high school is planned for 2019.
 - ✓ GPS mapping of farms to ensure traceability all the way to farm level.
 - ✓ Involvement in the Cocoa & Forests Initiative, which brings together players in the cocoa sector in order to put an end to deforestation in Ghana and the Ivory Coast. As part of this initiative, Valrhona is implementing actions to protect and restore forests, and to promote the implementation of sustainable production methods (implementation of traceability systems, cocoa farm rehabilitation, and training producers in best agricultural practices).

COCOA NIBS - VENEZUELA

- A 10-year, long-term partnership, which began in 2017
- Partner name: Cacao San José
- Actions supported by buying these cocoa nibs:
 - ✓ Co-financing of the construction of a new collection center, enabling us to guarantee the traceability and quality of the beans.

COCOA NIBS - PERU

- A long-term partnership dating back to 2013
- Partner name: Cooperativa Norandino
- Partner with the organic NOP and Fairtrade certifications and the Small Producers Symbol
- Actions supported by buying these cocoa nibs:
 - ✓ Establishment of a nursery for rare Gran Blanco cocoa.
 - ✓ Improved access to clean drinking water for 750 inhabitants of the Los Ranchos community, and distribution of water filters to 132 families.
 - ✓ Support for the Rio Bigote social development fund, which has enabled, amongst other things, the creation of a garden for children and the construction of a cocoa preparation center in 2017.
 - ✓ Co-financing of a technical advisor in the region.

COCOA NIBS - BRAZIL

- A long-term partnership dating back to 2013
- Partner name: M. Libânio
- UTZ certified plantation
- Actions supported by buying these cocoa nibs:
 - ✓ Financing of technical equipment to help producers, such as solar dryers in 2015.
 - ✓ Co-financing of a new training center in 2016: 250 employees and their families have already benefited from training.
 - ✓ Use of "clean technology".
 - ✓ Contribution to the preservation of a UNESCO Biosphere Reserve in Brazil: Implementing agroforestry within the reserve itself, preserving 40% of the available land on the plantations as old-growth forests.

COCOA NIBS - HAITI

- A five-year partnership, which began in 2015
- Partner name: Feccano
- Nibs made from cocoa produced, processed and exported by cooperatives of small producers which are all united by Feccano, a pioneering organization for quality cocoa in Haiti.
- Actions supported by buying these cocoa nibs:
 - ✓ Emphasis on the highly distinctive Feccano cocoa.
 - ✓ Support for approximately 3000 families who work with Feccano.
 - ✓ Crop growing based on the principles of agroforestry, to diversify producers' sources of income.
 - ✓ Co-financing of a program set to renovate 50 hectares of gardens using agroforestry over three years, starting in 2017.